

NEWS RELEASE

London, July 2009

COPITRAK GO HEAD-TO-HEAD AND GET NABARRO NOD

Copittrak Systems has rounded off a strong quarterly performance with the signing of another top 100 law firm. Having recently concluded deals with Simmons and Simmons and Winckworth Sherwood, the cost recovery specialist has now been appointed by Nabarro to deliver a comprehensive solution across the firm's London and Sheffield offices.

Nabarro selected Copittrak after completing extensive and exhaustive in-house trials of the market leading products, pitching competing technologies and suppliers against one another in a number of head-to-head pilot projects. Copittrak scored consistently highly when it came to ease of use, functionality and flexibility, with the intuitive SmartBar interface highlighted as the stand-out feature of the system.

A phased roll-out will see an initial implementation of Copy, Print, Secure Print, Scan and Editor modules, complete with proximity card readers; this will be followed by the deployment of Print Room, Phone and Mobile for Blackberry, bringing recording, recovery and tracking capability to every element of disbursement and expense management.

Commenting on the selection process, Andrew Powell, Director of IT at Nabarro, said: "We spent a significant amount of time looking at all potential solutions for our cost and print management requirements. Whilst it was immediately apparent that several solutions in the market offered significant improvements over our incumbent system, we chose to go down the route of a very detailed "under the bonnet" trial as I am convinced we will see very real benefit from a successful implementation. It is much more than cost recovery for us – with the right user interface in place, there is opportunity to improve business processes and save significant amounts of paper."