

COPITRAK BOOST UK OPERATIONS

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Cost recovery specialist Copittrak Systems has appointed Damian Jeal to the newly created post of Operations and Business development Director. Damian, formerly Professional Services Director and one of the supplier's longest-serving employees, will effectively head up the London office, reporting to global Managing Director Nicholas Child.

Damian will have a broad remit, overseeing both sales and technical departments as well as taking overall responsibility for client service. According to Nicholas Child, his unmatched experience of the company, its clients and solutions will prove invaluable for what is seen as very much a hands-on leadership role.

In a related move, the professional services team, led by Alex Gunthardt, has now been split into two discrete units, ring-fencing dedicated resources for both installations/projects and the helpdesk.

Commenting on the change, Damian Jeal said: "Not surprisingly cost recovery is an 'in vogue' technology at the moment and we have a strong pipeline of new installations and extensive upgrades for existing customers. Prompt implementation and accelerated delivery are proving key to client satisfaction, so this remodeling should contribute positively to our efforts to consolidate and grow the business."